# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2024

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_

Commission file number: 0-26642

# **MYRIAD GENETICS, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction

of incorporation or organization) 322 North 2200 West, Salt Lake City, UT

(Address of principal executive offices)

Registrant's telephone number, including area code: (801) 584-3600

Not applicable

(Former name or former address, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	MYGN	Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

87-0494517

(I.R.S. Employer Identification No.)

84116

(Zip Code)

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\S232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	$\mathbf{X}$	Accelerated filer	
Non-accelerated filer		Smaller reporting company	
		Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).	Yes 🗆	No 🗵
As of November 4, 2024, the registrant had 91,035,230 shares of \$0.01 par value common stock outstanding.		

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# **PART I - Financial Information**

Item 1. Financial Statements.

# **MYRIAD GENETICS, INC.**

# AND SUBSIDIARIES

# Condensed Consolidated Balance Sheets (unaudited)

(in millions)

	5	September 30, 2024	December 31, 2023
ASSETS			
Current assets:			
Cash and cash equivalents	\$	99.9	\$ 132.1
Marketable investment securities		—	8.8
Trade accounts receivable		125.7	114.3
Inventory		26.2	22.0
Prepaid taxes		17.0	17.0
Prepaid expenses and other current assets		24.4	19.4
Total current assets		293.2	313.6
Operating lease right-of-use assets		57.4	 61.6
Property, plant, and equipment, net		115.4	119.0
Intangibles, net		312.5	349.5
Goodwill		286.3	287.4
Other assets		16.5	15.4
Total assets	\$	1,081.3	\$ 1,146.5
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	\$	29.6	\$ 25.8
Accrued liabilities		111.2	113.9
Current maturities of operating lease liabilities		13.5	16.2
Total current liabilities		154.3	155.9
Unrecognized tax benefits		31.4	30.2
Long-term debt		39.0	38.5
Noncurrent operating lease liabilities		90.6	97.4
Other long-term liabilities		34.3	41.3
Total liabilities		349.6	363.3
Commitments and contingencies			
Stockholders' equity:			
Common stock, 91.0 and 89.9 shares outstanding at September 30, 2024 and December 31, 2023, respectively	,	0.9	0.9
Additional paid-in capital		1,445.2	1,415.5
Accumulated other comprehensive loss		(0.1)	(3.7)
Accumulated deficit		(714.3)	(629.5)
Total stockholders' equity		731.7	783.2
Total liabilities and stockholders' equity	\$	1,081.3	\$ 1,146.5

# AND SUBSIDIARIES

# Condensed Consolidated Statements of Operations (unaudited)

# (in millions, except per share amounts)

	Three mo Septer	Nine months ended September 30,					
	 2024	2023	2024	2023			
Testing revenue	\$ 213.3	\$ 191.9	\$ 627.0	\$ 556.6			
Costs and expenses:							
Cost of testing revenue	63.5	57.6	192.5	174.6			
Research and development expense	28.5	24.0	81.2	67.7			
Selling, general, and administrative expense	139.1	136.1	424.0	428.5			
Legal settlements	—	34.3		111.8			
Goodwill and long-lived asset impairment charges	2.2	—	13.8	—			
Total costs and expenses	 233.3	252.0	711.5	782.6			
Operating loss	(20.0)	(60.1)	(84.5)	(226.0)			
Other income (expense):							
Interest income	0.4	0.6	1.4	1.8			
Interest expense	(0.8)	(1.0)	(2.1)	(2.0)			
Other	(0.8)	(0.7)	0.8	(3.7)			
Total other income (expense), net	 (1.2)	(1.1)	0.1	(3.9)			
Loss before income tax	(21.2)	(61.2)	(84.4)	(229.9)			
Income tax expense	0.9	0.1	0.4	2.2			
Net loss	\$ (22.1)	\$ (61.3)	\$ (84.8)	\$ (232.1)			
Net loss per share:							
Basic and diluted	\$ (0.24)	\$ (0.75)	\$ (0.94)	\$ (2.84)			
Weighted average shares outstanding:							
Basic and diluted	90.9	81.9	90.5	81.6			

See accompanying notes to Condensed Consolidated Financial Statements.

# AND SUBSIDIARIES

# Condensed Consolidated Statements of Comprehensive Loss (unaudited)

# (in millions)

		nths ended Iber 30,		Nine months ended September 30,			
	 2024	2023		2024	2023		
Net loss	\$ (22.1)	\$ (61.3)	\$	(84.8)	\$ (232.1)		
Change in unrealized loss on available-for-sale debt securities, net of tax	—	0.3		0.1	2.5		
Change in foreign currency translation adjustment, net of tax	(0.5)	(0.1)	)	(1.5)	0.7		
Reclassification adjustments for losses included in net loss, net of tax	_	0.1		_	1.5		
Reclassification of cumulative translation adjustment to income upon sale or liquidation of certain foreign entities, net of tax	4.4	(0.1)	)	5.1	0.4		
Comprehensive loss	\$ (18.2)	\$ (61.1	\$	(81.1)	\$ (227.0)		

# AND SUBSIDIARIES

# Condensed Consolidated Statements of Stockholders' Equity (unaudited)

# (in millions)

	Common stock	Additional paid-in capital		Accumulated other comprehensive loss	Accumulated deficit		Ayriad Genetics, Inc. Stockholders' equity
BALANCES AT DECEMBER 31, 2022	\$ 0.8	\$ 1,260.1	\$	(8.9)	\$ (366.2)	\$	885.8
Issuance of common stock under stock-based compensation plans, net of shares exchanged for withholding tax	 	(4.9)			_		(4.9)
Stock-based compensation expense	—	7.5		_	_		7.5
Net loss	_	_		_	(54.7)		(54.7)
Other comprehensive income, net of tax	_	_		1.5	_		1.5
BALANCES AT MARCH 31, 2023	\$ 0.8	\$ 1,262.7	\$	(7.4)	\$ (420.9)	\$	835.2
Issuance of common stock under stock-based compensation plans, net of shares exchanged for withholding tax	_	2.9			 _		2.9
Stock-based compensation expense	_	11.2		_	_		11.2
Net loss	_	_		_	(116.1)		(116.1)
Other comprehensive income, net of tax	_			2.0			2.0
BALANCES AT JUNE 30, 2023	\$ 0.8	\$ 1,276.8	\$	(5.4)	\$ (537.0)	\$	735.2
Issuance of common stock under stock-based compensation plans, net of shares exchanged for withholding tax	 _	(2.2)	_		 	_	(2.2)
Stock-based compensation expense	_	11.6		_	—		11.6
Net loss	_			_	(61.3)		(61.3)
Other comprehensive income, net of tax	_			0.1	_		0.1
BALANCES AT SEPTEMBER 30, 2023	\$ 0.8	\$ 1,286.2	\$	(5.3)	\$ (598.3)	\$	683.4
BALANCES AT DECEMBER 31, 2023	\$ 0.9	\$ 1,415.5	\$	(3.7)	\$ (629.5)	\$	783.2
Issuance of common stock under stock-based compensation plans, net of shares exchanged for withholding tax		 (8.7)			_		(8.7)
Stock-based compensation expense	_	12.0		_	_		12.0
Net loss	_				(26.0)		(26.0)
Other comprehensive loss, net of tax	_	_		(0.5)	_		(0.5)
BALANCES AT MARCH 31, 2024	\$ 0.9	\$ 1,418.8	\$	(4.2)	\$ (655.5)	\$	760.0
Issuance of common stock under stock-based compensation plans, net of shares exchanged for withholding tax	 _	 2.5			 		2.5
Stock-based compensation expense	_	14.5		_	_		14.5
Net loss	_	_		_	(36.7)		(36.7)
Other comprehensive income, net of tax	_	_		0.2	_		0.2
BALANCES AT JUNE 30, 2024	\$ 0.9	\$ 1,435.8	\$	(4.0)	\$ (692.2)	\$	740.5
Issuance of common stock under stock-based compensation plans, net of shares exchanged for withholding tax	 _	(3.0)	_		 	_	(3.0)
Stock-based compensation expense	_	12.4		—	—		12.4
Net loss	_	_			(22.1)		(22.1)
Other comprehensive income, net of tax	—	—		3.9			3.9
BALANCES AT SEPTEMBER 30, 2024	\$ 0.9	\$ 1,445.2	\$	(0.1)	\$ (714.3)	\$	731.7

# AND SUBSIDIARIES

# Condensed Consolidated Statements of Cash Flows (unaudited)

# (in millions)

	Nine mon Septem	ths ended ber 30,
	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$ (84.8)	\$ (232.1)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	46.4	46.8
Non-cash lease expense	6.7	8.6
Stock-based compensation expense	38.9	30.3
Deferred income taxes	(3.0)	(1.7)
Unrecognized tax benefits	1.2	2.8
Bad debt expense	(0.8)	—
Net realized losses on marketable investment securities	—	1.5
Impairment of goodwill and long-lived assets	13.6	—
Gain on termination of lease	(3.1)	_
Gain on acquisition	(2.2)	_
Other non-cash adjustments	2.0	3.0
Changes in assets and liabilities:		
Prepaid expenses and other current assets	(4.6)	(1.8)
Trade accounts receivable	(12.7)	(13.7)
Inventory	(4.9)	(5.0)
Prepaid taxes	(0.1)	0.2
Other assets	(0.2)	(0.2)
Tenant improvement allowance received		16.3
Accounts payable	5.8	2.2
Accrued liabilities	(13.5)	86.6
Net cash used in operating activities	(15.3)	(56.2)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(15.4)	(53.2)
Capitalization of internal-use software costs	(8.4)	(6.6)
Proceeds from the sale of business, net cash sold	8.8	
Proceeds from maturities and sales of marketable investment securities	9.0	103.7
Net cash provided by (used in) investing activities	(6.0)	43.9
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from common stock issued under stock-based compensation plans	3.0	
Payment of tax withheld for common stock issued under stock-based compensation plans	(12.2)	(7.3)
Proceeds from revolving credit facility	100.0	40.0
Repayment of revolving credit facility	(100.0)	_
Fees associated with issuance and refinancing of revolving credit facility	_	(1.6)
Payment on finance leases	(0.3)	(0.1)
Net cash provided by (used in) financing activities	(9.5)	31.0
Effect of foreign exchange rates on cash, cash equivalents, and restricted cash	(0.3)	(0.1)
Net (decrease) increase in cash, cash equivalents, and restricted cash	(31.1)	18.6
Cash, cash equivalents, and restricted cash at beginning of the period	140.9	66.4
Cash, cash equivalents, and restricted cash at end of the period	\$ 109.8	\$ 85.0
cash, wash equivalents, and restricted each at one of the period	φ 109.8	φ 65.0

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

# 1. BASIS OF PRESENTATION

Myriad Genetics, Inc. (together with its subsidiaries, the "Company" or "Myriad") is a leading genetic testing and precision medicine company dedicated to advancing health and well-being for all. Myriad develops and offers tests that help assess the risk of developing disease or disease progression and guide treatment decisions across medical specialties where genetic insights can significantly improve patient care and lower health care costs. Myriad provides insights that help people take control of their health and enable healthcare providers to better detect, treat, and prevent disease. The Company currently operates as a single reporting segment. The Company's principal executive office is located in Salt Lake City, Utah.

The accompanying Condensed Consolidated Financial Statements for the Company have been prepared in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP") for interim financial information and pursuant to the applicable rules and regulations of the Securities and Exchange Commission ("SEC"). All intercompany accounts and transactions have been eliminated in consolidation. In the opinion of management, the accompanying financial statements contain all adjustments (consisting of normal and recurring accruals) necessary to present fairly all financial statements in accordance with GAAP. The accompanying Condensed Consolidated Financial Statements should be read in conjunction with the Company's audited Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 (the "Form 10-K").

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenue and expenses during the reporting period.

The Company has historically experienced seasonality in its business. The quarters ending March 31 and September 30 are typically weaker due to the annual reset of patient deductibles in the beginning of each calendar year and vacation schedules in the summer. The quarter ending December 31 is typically stronger due to increased demand as patients meet their deductibles throughout the year. Seasonal patterns were disrupted in recent years as a result of the COVID pandemic and certain other factors, but the Company believes it has experienced the impacts of seasonality in the third quarter 2024. Additionally, operating results for the three and nine months ended September 30, 2024 may not necessarily be indicative of results to be expected for any other interim period or for the full year.

#### **Recent Accounting Pronouncements**

In November 2023, the Financial Accounting Standards Board ("FASB") issued accounting standards update ("ASU") 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which enhances the disclosures required for reportable segments in annual and interim consolidated financial statements. ASU 2023-07 is effective for the Company for annual reporting periods beginning after December 15, 2023 and for interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2023-07 on its segment disclosures.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*, which requires enhanced income tax disclosures, including disaggregation of information on the rate reconciliation table and disaggregated information related to income taxes paid. The amendments in ASU 2023-09 are effective for annual periods beginning after December 15, 2024. The Company is currently evaluating the impact of ASU 2023-09 on its income tax disclosures.

#### **Reclassifications**

Certain prior period amounts have been reclassified to conform with the current period presentation. The reclassifications have no impact on the Company's total assets, total liabilities, stockholders' equity, or cash flows from operations.



## 2. REVENUE

The Company primarily generates revenue by performing genetic testing. Testing revenues are primarily derived from the following categories of products: Hereditary Cancer (MyRisk, BRACAnalysis, BRACAnalysis CDx), Tumor Profiling (MyChoice CDx, Prolaris, Precise Tumor, and EndoPredict), Prenatal (Foresight, Prequel, and SneakPeek), and Pharmacogenomics (GeneSight). Revenue is recorded at the estimated transaction price. The Company has determined that the communication of test results indicates transfer of control for revenue recognition purposes.

The following table presents detail regarding the composition of the Company's total revenue by product type and by geographical region, either U.S. or rest of world ("RoW"):

		Three months ended September 30,												
	2024					2023								
(in millions)		U.S.		RoW		Total		U.S.		RoW		Total		
Testing revenues:														
Hereditary Cancer	\$	78.4	\$	12.1	\$	90.5	\$	75.1	\$	11.4	\$	86.5		
Tumor Profiling		26.5		5.1		31.6		22.0		8.2		30.2		
Prenatal		43.4		0.1		43.5		39.4		0.1		39.5		
Pharmacogenomics		47.7		_		47.7		35.7		—		35.7		
Total revenue	\$	196.0	\$	17.3	\$	213.3	\$	172.2	\$	19.7	\$	191.9		

Nine months ended September 30,														
	2024							2023						
	U.S. RoW Total		U.S.		RoW			Total						
\$	235.6	\$	34.5	\$	270.1	\$	203.6	\$	35.3	\$	238.9			
	77.1		18.0		95.1		78.1		25.4		103.5			
	131.7		0.5		132.2		110.8		0.5		111.3			
	129.6		_		129.6		102.9		_		102.9			
\$	574.0	\$	53.0	\$	627.0	\$	495.4	\$	61.2	\$	556.6			
	\$ \$	\$ 235.6 77.1 131.7 129.6	\$ 235.6 \$ 77.1 131.7 129.6	U.S.         RoW           \$ 235.6         \$ 34.5           77.1         18.0           131.7         0.5           129.6	2024           U.S.         RoW           \$ 235.6         \$ 34.5         \$           77.1         18.0         131.7         0.5           129.6	2024           U.S.         RoW         Total           \$ 235.6         \$ 34.5         \$ 270.1           77.1         18.0         95.1           131.7         0.5         132.2           129.6          129.6	2024         Total           U.S.         RoW         Total           \$ 235.6         \$ 34.5         \$ 270.1           \$ 77.1         18.0         95.1           131.7         0.5         132.2           129.6          129.6	Z024         Total         U.S.           \$ 235.6         \$ 34.5         \$ 270.1         \$ 203.6           \$ 77.1         18.0         95.1         78.1           131.7         0.5         132.2         110.8           129.6          129.6         102.9	2024         Total         U.S.           \$ 235.6         \$ 34.5         \$ 270.1         \$ 203.6         \$ 77.1           \$ 131.7         0.5         132.2         110.8         102.9	Z024         Z023           U.S.         RoW         Total         U.S.         RoW           \$ 235.6         \$ 34.5         \$ 270.1         \$ 203.6         \$ 35.3           77.1         18.0         95.1         78.1         25.4           131.7         0.5         132.2         110.8         0.5           129.6          129.6         102.9	2024         2023           U.S.         RoW         Total         U.S.         RoW           \$ 235.6 \$ 34.5 \$ 270.1         \$ 203.6 \$ 35.3 \$           77.1         18.0         95.1         78.1         25.4           131.7         0.5         132.2         110.8         0.5           129.6          129.6         102.9			

Under Accounting Standards Codification ("ASC") 606: *Revenue from Contracts with Customers*, an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The Company performs its obligation under a contract with a customer by processing tests and communicating the test results to customers in exchange for consideration from the customer. The Company has the right to bill its customers upon the completion of performance obligations and thus does not record contract assets. Occasionally, customers make payments prior to the Company's performance of its contractual obligations. When this occurs, the Company records a contract liability as Deferred revenue, which is included in Accrued liabilities in the Condensed Consolidated Balance Sheets.

In accordance with ASC 606, the Company has elected not to disclose the aggregate amount of the transaction price allocated to remaining performance obligations for its contracts that are one year or less, as the revenue is expected to be recognized within the next year. Furthermore, the Company has elected not to disclose the aggregate amount of the transaction price allocated to remaining performance obligations for its contracts wherein the Company's right to payment is in an amount that directly corresponds with the value of the Company's performance to date.

In determining the transaction price, the Company includes an estimate of the expected amount of consideration to be received. The Company applies this method consistently for similar contracts when estimating the effect of any uncertainty on an amount of variable consideration to which it will be entitled. An estimate of transaction price does not include any estimated amount of variable consideration that is constrained. In addition, the Company considers all the information (historical, current, and forecast) that is reasonably available to identify possible consideration amounts. In determining the expected value, the Company considers the probability of the variable consideration for each possible scenario. The Company also has significant experience with historical discount patterns and uses this experience to estimate transaction prices.



The estimate of revenue is affected by, among other factors, assumptions for changes in payor mix, payor collections, current customer contractual requirements, experience with collections from third-party payors, and changes in medical policies. When assessing the total consideration for insurance carriers and patients, revenues are further constrained for estimated refunds. The Company reserves certain amounts in Accrued liabilities in the Company's Condensed Consolidated Balance Sheets in anticipation of requests for refunds of payments made previously by insurance carriers, which are accounted for as reductions in revenues in the Condensed Consolidated Statements of Operations and Comprehensive Income/Loss.

Cash collections for certain tests delivered may differ from rates estimated due to changes in the estimated transaction price for contractual adjustments, obtaining updated information from payors and patients that was unknown at the time the performance obligation was met, settlements with third-party payors, or as a result of third-party payors disputing our bills or denying payment for tests that we have performed, among other reasons. As a result of this new information, the Company updates its estimate of the amounts to be recognized for previously delivered tests. During the three and nine months ended September 30, 2024, the Company recognized \$8.6 million and \$17.3 million, respectively, which resulted in \$0.09 and \$0.19 impact to earnings per share, respectively, for testing in which the performance obligation was met in prior periods, primarily due to a changes in the estimated transaction price. Additionally, during the nine months ended September 30, 2024, the Company recognized \$3.0 million in revenue due to a retroactive coverage change by a payor for one of its prenatal products. For the three and nine months ended September 30, 2023, the Company recognized \$7.1 million and \$6.2 million in revenue, respectively, which resulted in a \$0.07 and \$0.06, respectively, impact to earnings per share for tests in which the performance obligation was met in prior periods, primarily duriven by changes in the estimated transaction price.

The Company applies the practical expedient related to costs to obtain or fulfill a contract since the amortization period for such costs will be one year or less. Accordingly, no costs incurred to obtain or fulfill a contract have been capitalized. The Company also applies the practical expedient for not adjusting revenue recognized for the effects of the time value of money. This practical expedient has been elected because the Company collects very little cash from customers under payment terms and the vast majority of payment terms have a payback period of less than one year.

#### **Concentration of Credit Risk**

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash and cash equivalents and accounts receivable. The Company limits its exposure to loss by placing its cash in financial institutions with high credit ratings. The Company's cash may consist of deposits held with banks that may at times exceed federally insured limits of \$250,000 per customer. Substantially all of the Company's accounts receivable are with companies in the healthcare industry, U.S. and state governmental agencies, and individuals. The Company does not believe that receivables due from U.S. and state governmental agencies, such as Medicare, represent a credit risk since the related healthcare programs are funded by the U.S. and state governments.

The Company only has one payor, Medicare, that represents greater than 10% of its revenues. Revenues received from Medicare represented 11% of total revenue for both of the three and nine months ended September 30, 2024 and 12% of total revenue for both of the three and nine months ended September 30, 2023. Concentrations of credit risk are mitigated due to the number of the Company's customers as well as their dispersion across many geographic regions. The Company has one payor that accounted for more than 10% of accounts receivable at September 30, 2024 and December 31, 2023. The balance of accounts receivable from this one payor represented 19% and 12% of the total accounts receivable balance as of September 30, 2024 and December 31, 2023, respectively. The Company does not require collateral from its customers.

# 3. MARKETABLE INVESTMENT SECURITIES

At September 30, 2024, the Company had no investment securities outstanding. The amortized cost, gross unrealized holding gains, gross unrealized holding losses, and fair value for debt securities classified as available-for-sale securities by major security type and class of security at December 31, 2023 were as follows:

(in millions)	Amortize cost	ed	Gross unrealize holding gains		Gross unrealized holding losses		Estimated fair value
December 31, 2023							
Cash and cash equivalents:							
Cash	\$	129.9	\$		\$ —	- \$	129.9
Cash equivalents		2.2				-	2.2
Total cash and cash equivalents		132.1				-	132.1
Available-for-sale:							
Corporate bonds and notes		8.4			(0.1	)	8.3
Municipal bonds		0.5				-	0.5
Total	\$	141.0	\$	_	\$ (0.1	) \$	140.9

The cost of a security sold, or amount reclassified out of Accumulated other comprehensive income or loss into Net loss, is determined based on the specific identification method. Additional information relating to fair value of marketable investment securities can be found in Note 4.

## 4. FAIR VALUE MEASUREMENTS

The fair value of the Company's financial instruments reflects the amounts that the Company estimates it will receive in connection with the sale of an asset or pay in connection with the transfer of a liability in an orderly transaction between market participants at the measurement date (exit price). The fair value hierarchy prioritizes the use of inputs used in valuation techniques into the following three levels:

Level 1-quoted prices in active markets for identical assets and liabilities.

Level 2—observable inputs other than quoted prices in active markets for identical assets and liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Some of the Company's marketable securities primarily utilize broker quotes in a non-active market for valuation of these securities.

#### Level 3-unobservable inputs.

All of the Company's financial instruments are valued using quoted prices in active markets or based on other observable inputs. For Level 2 securities, the Company uses a third-party pricing service which provides documentation on an ongoing basis that includes, among other things, pricing information with respect to reference data, methodology, inputs summarized by asset class, pricing application, and corroborative information.

The fair value of the Company's long-term debt, which it considers a Level 2 measurement, is estimated using discounted cash flow analyses based on the Company's current estimated incremental borrowing rates for similar borrowing arrangements. The fair value of the Company's long-term debt is estimated to be \$39.7 million at September 30, 2024.



At September 30, 2024, the Company did not have any financial assets requiring fair value re-measurement. The following table sets forth the fair value of the financial assets and liabilities that the Company re-measures on a regular basis as of December 31, 2023:

(in millions)	L	evel 1	Level 2		Level 3	Tot	al
December 31, 2023				-			
Money market funds <sup>(a)</sup>	\$	2.2	\$ _	\$		\$	2.2
Corporate bonds and notes			8.3		_		8.3
Municipal bonds		—	0.5				0.5
Contingent consideration		_	_		(5.4)		(5.4)
Total	\$	2.2	\$ 8.8	\$	(5.4)	\$	5.6

(a) Money market funds are primarily comprised of exchange traded funds and accrued interest.

The following table reconciles the change in the fair value of the contingent consideration during the periods presented:

(in millions)	arrying mount
Balance at December 31, 2023	\$ 5.4
Change in fair value recognized in the Statements of Operations	0.5
Payment of contingent consideration	(5.8)
Translation adjustments recognized in Other comprehensive loss	(0.1)
Ending balance at September 30, 2024	\$ _

For the Level 2 contingent consideration related to the acquisition of Gateway Genomics, LLC ("Gateway"), the Company reassesses the fair value of expected contingent consideration and the corresponding liability each reporting period using current financial or operating projections. As of September 30, 2024, the Company has estimated a fair value of \$0 related to the Gateway contingent consideration as the achievement of the contingent consideration targets is not considered probable.

# 5. PROPERTY, PLANT, AND EQUIPMENT, NET

The property, plant and equipment at September 30, 2024 and December 31, 2023 were as follows:

(in millions)	September 30, 2024	December 31, 2023
Leasehold improvements	\$ 78.2	\$ 91.3
Equipment	154.5	147.6
Property, plant and equipment, gross	232.7	238.9
Less accumulated depreciation	(117.3)	(119.9)
Property, plant and equipment, net	\$ 115.4	\$ 119.0

The Company recorded depreciation during the respective periods as follows:

		Three mor Septem			Nine months ended September 30,		
(in millions)	20	)24	2023		2024		2023
Depreciation expense	\$	4.8	\$	8.4 §	S 14.5	\$	14.8

During the nine months ended September 30, 2023, the Company incurred \$5.7 million of accelerated depreciation of leasehold improvements and equipment in connection with the Company's decision to cease the use of its former corporate headquarters in Salt Lake City, Utah, and transition corporate support operations to its new facility in west Salt Lake City. The Company formally assigned the previous corporate headquarters lease to a third party as of December 31, 2023. See Note 15 for further discussion.

## 6. GOODWILL AND INTANGIBLE ASSETS

#### Goodwill

The changes in the carrying amount of goodwill for the nine months ended September 30, 2024 were as follows:

(in millions)	Total
Beginning balance	\$ 287.4
Goodwill impairment	(0.8)
Translation adjustments	(0.3)
Ending balance	\$ 286.3

The Company recognized a goodwill impairment charge of \$0.8 million during the nine months ended September 30, 2024 related to the goodwill allocated to the Myriad International reporting unit. The goodwill impairment charge is reflected in Goodwill and long-lived asset impairment charges in the Condensed Consolidated Statements of Operations. See Note 18 for further discussion.

As of September 30, 2024, goodwill for the Pharmacogenomics reporting unit (formerly referred to as Mental Health) was approximately \$121.0 million, which represents approximately 42.3% of total recorded goodwill. On November 1, 2024, UnitedHealthcare updated its medical policy for pharmacogenetic testing to no longer provide coverage for certain multi-gene panel pharmacogenetic tests, including the Company's GeneSight test, under its commercial and individual exchange benefit plans, effective January 1, 2025. The Company is still assessing the full impact of this policy change on its long-term forecasts; however, goodwill recorded in connection with this reporting unit may be at risk of impairment. The reporting unit was last quantitatively tested for goodwill impairment as of October 1, 2020, at which time the fair value of the reporting unit was in excess of the carrying value by 12%. As more information becomes available about the impact of the coverage decision by UnitedHealthcare, or if other adverse events occur, the Company may be required to record a goodwill impairment charge, which could have a material impact on the financial statements. See Item 2. Business Updates and Item 1A. Risk Factors for additional information.

#### Intangible Assets

Intangible assets consist of amortizable assets of developed technologies, internal-use software, customer relationships, and trademarks, as well as inprocess internal-use software that is not yet being amortized. During the nine months ended September 30, 2024, the Company completed the sale of its EndoPredict business, including certain developed technologies with a net book value of approximately \$13.1 million. See Note 18 for further discussion about the sale of the EndoPredict business.

The following summarizes the amounts reported as intangible assets:

(in millions)	Gross Carrying Amount	Accumulated Amortization	Net
At September 30, 2024			
Developed technologies	\$ 603.3	\$ (316.9)	\$ 286.4
Internal-use software	1.6	(0.5)	1.1
Internal-use software (in-process)	18.8	—	18.8
Customer relationships	1.6	(0.3)	1.3
Trademarks	6.1	(1.2)	4.9
Total intangible assets	631.4	\$ (318.9)	312.5



(in millions)	Gross Carrying Amount	Accumulated Amortization	Net
At December 31, 2023			
Developed technologies	\$ 626.1	\$ (295.3)	\$ 330.8
Internal-use software	0.8	(0.1)	0.7
Internal-use software (in-process)	11.2	_	11.2
Customer relationships	1.6	(0.2)	1.4
Trademarks	6.1	(0.7)	5.4
Total intangible assets	\$ 645.8	\$ (296.3)	\$ 349.5

The Company recorded amortization expense during the respective periods for these intangible assets as follows:

	Three months ended September 30,			Nine months ended September 30,			I	
(in millions)		2024		2023		2024		2023
Amortization of intangible assets	\$	10.5	\$	10.7	\$	31.9	\$	32.0

# 7. ACCRUED LIABILITIES

The Company's accrued liabilities at September 30, 2024 and December 31, 2023 were as follows:

(in millions)	-	ember 30, 2024	mber 31, 2023
Employee compensation and benefits	\$	51.4	\$ 49.7
Accrued taxes payable		4.2	4.6
Refunds payable and reserves		19.2	20.1
Short-term contingent consideration		—	3.1
Accrued royalties		6.6	5.3
Legal settlements		6.0	6.0
Lease termination accrual		4.3	4.4
Other accrued liabilities		19.5	20.7
Total accrued liabilities	\$	111.2	\$ 113.9

# 8. LONG-TERM DEBT

On June 30, 2023, the Company entered into an asset-based revolving credit facility (the "ABL Facility") with an initial maximum principal amount of \$90.0 million, with JPMorgan Chase Bank, N.A., as administrative agent and issuing bank, the other lender parties thereto, and certain of the Company's domestic subsidiaries (the "Guarantors"). On October 31, 2023, the Company entered into an amendment to the ABL Facility to increase the maximum principal amount of the available revolving line of credit by \$25.0 million for a total maximum principal commitment of \$115.0 million under the ABL Facility, which was effected through a new commitment provided by a new lender, Goldman Sachs Bank USA. The ABL Facility matures on June 30, 2026. The obligations of the Company are guaranteed by the Guarantors and the ABL Facility is secured by substantially all of the assets of the Company and the Guarantors. The Company had long-term debt of \$40.0 million under the ABL Facility at September 30, 2024 and December 31, 2023, net of \$1.0 million and \$1.5 million of debt issuance costs, respectively. Proceeds from the ABL Facility were or will be used for the working capital needs and general corporate purposes of the Company and its subsidiaries.

Availability under the ABL Facility is subject to a borrowing base, which is the lesser of (a) 85% of the Company's and the Guarantors' eligible accounts receivable plus certain cash held in a segregated and fully-blocked account with the administrative agent in an amount up to \$20.0 million ("Eligible Cash") minus any reserves established by the administrative agent in accordance with the ABL Facility, and (b) the aggregate amount of cash collections from eligible accounts of the Company and the Guarantors for the 60 consecutive days most recently ended. Subject to certain conditions, the Company can freely withdraw cash from the Eligible Cash account, provided that any reduction in the Eligible Cash amount will have a corresponding reduction in the borrowing base under the ABL Facility.

Loans outstanding under the ABL Facility will bear interest at a rate per annum equal to, at the option of the Company, either (a) the greatest of (i) the daily Prime Rate, (ii) the daily NYFRB Rate plus 0.5%, and (iii) the monthly Adjusted Term SOFR Rate (as defined below) plus 1.0% (the "ABR") plus an applicable margin ranging from 1.0% to 1.5% depending on the aggregate average unused availability under the ABL Facility during the prior quarter or (b) term Secured Overnight Financing Rate ("SOFR") for a tenor of one, three or six months (at the Company's election) plus 0.1% (the "Adjusted Term SOFR Rate") plus an applicable margin ranging from 2.0% to 2.5% depending on the average unused availability under the ABL Facility during the prior quarter, with an ABR floor of 1.0% and an Adjusted Term SOFR Rate floor of 0.0%. Under the ABL Facility, the undrawn fee ranges from 37.5 to 50 basis points based on the daily amount of the available revolving commitment. The weighted average interest rate for borrowings under the ABL Facility as of September 30, 2024 was 8.4%.

The Company may elect to prepay all or any portion of the amounts owed prior to the maturity date without premium or penalty. The ABL Facility is also subject to customary mandatory prepayments with the proceeds of unpermitted indebtedness and upon the occurrence of an over-advance. Voluntary and mandatory prepayments and all other payments of the ABL Facility must be accompanied by payment of accrued interest on the principal amount repaid or prepaid.

The ABL Facility contains customary loan terms, interest rates, representations and warranties and affirmative and negative covenants, in each case, subject to customary limitations, exceptions and exclusions. Covenants under the ABL Facility limit or restrict the Company and its subsidiaries' ability to incur liens, incur indebtedness, dispose of assets, make investments, make certain restricted payments, merge or consolidate, and enter into certain speculative hedging arrangements. The ABL Facility requires the Company and the Guarantors, on a consolidated basis, to maintain minimum liquidity of \$60.0 million and minimum availability of \$25.0 million at all times before achieving a fixed charge coverage ratio of 1.0 to 1.0 and thereafter, to maintain a fixed charge coverage ratio of 1.0 to 1.0 until achieving availability under the ABL Facility of greater than the greater of (a) \$10.6 million and (b) 12.5% of the lesser of the maximum commitment amount and the borrowing base for a period of 30 consecutive days. As of September 30, 2024, availability under the ABL Facility includes a number of customary events of default. If any event of default occurs (subject, in certain instances, to specified grace periods), the principal, premium, if any, interest, and any other monetary obligations on all the then-outstanding amounts under the ABL Facility may become due and payable immediately.

Under the terms of the ABL Facility, if (i) an event of default has occurred and is continuing or (ii) availability under the ABL Facility is less than the greater of (a) \$12.5 million and (b) 15% of the lesser of the maximum commitment amount and the borrowing base, the Company will become subject to cash dominion, upon which the administrative agent will apply funds credited to a collection account to first prepay any outstanding protective advances, second to prepay any revolving loans and third, to cash collateralize any outstanding letter of credit exposure. Such cash dominion period will end when availability has remained in excess of the greater of (i) \$12.5 million and (ii) 15% of the lesser of the maximum commitment amount and the borrowing base for a period of 45 consecutive days and no event of default is continuing.

## 9. OTHER LONG-TERM LIABILITIES

The Company's other long-term liabilities at September 30, 2024 and December 31, 2023 were as follows:

(in millions)	September 30, 2024	December 31, 2023
Contingent consideration	\$ _	\$ 2.3
Escrow liability	7.5	7.5
Legal settlements	24.0	24.0
Other	2.8	7.5
Total other long-term liabilities	\$ 34.3	\$ 41.3

On October 23, 2023 (the "Effective Date"), the Company and Ravgen, Inc. ("Ravgen") entered into a settlement agreement pursuant to which the parties agreed to settle a pending lawsuit. Subject to the terms of the settlement agreement, the Company agreed to pay Ravgen a contingent payment of \$21.25 million payable in five annual installments, with (1) the first installment of \$5.0 million payable on the later of (a) 30 days after notification in writing by Ravgen of the successful conclusion in favor of Ravgen of all of Ravgen's litigations and patent reexaminations pending as of the Effective Date and (b) January 1, 2026 (the "Contingent Payment Date"); (2) the second installment of \$5.0 million on the first anniversary of the Contingent Payment Date; (3) the third installment of \$5.0 million on the second anniversary of the Contingent Payment Date; (4) the fourth installment of \$5.0 million on the third anniversary of the Contingent Payment Date; and (5) \$1.25 million on the fourth anniversary of the Contingent Payment Date. Additionally, the Company agreed to pay Ravgen a minimum of \$12.75 million in three installment payments of which \$7.75 million is outstanding as of September 30, 2024. The remaining payments will be made in two installments: (1) \$5.0 million on or before October 31, 2024 and (2) \$2.75 million on or before October 31, 2025. The Company has accrued \$5.0 million in Accrued liabilities and \$24.0 million in Other long-term liabilities for these payments in the Company's Condensed Consolidated Balance Sheet as of September 30, 2024.

# 10. PREFERRED AND COMMON STOCKHOLDERS' EQUITY

The Company is authorized to issue up to 5.0 million shares of preferred stock, par value \$0.01 per share. There were no shares of preferred stock outstanding at September 30, 2024.

The Company is authorized to issue up to 150.0 million shares of common stock, par value \$0.01 per share. There were 91.0 million shares of common stock issued and outstanding at September 30, 2024.

#### Shares of common stock issued and outstanding

	Nine mont Septem	
(in millions)	2024	2023
Beginning common stock issued and outstanding	89.9	81.2
Common stock issued upon exercise of options, vesting of restricted stock units, and purchases under employee		
stock purchase plan	1.1	0.9
Common stock issued and outstanding at end of period	91.0	82.1

Basic earnings per share is computed based on the weighted-average number of shares of common stock outstanding. Diluted earnings per share is computed based on the weighted-average number of shares of common stock, including the dilutive effect of common stock equivalents, outstanding. In periods when the Company has a net loss, stock awards are excluded from the calculation of diluted net loss per share as their inclusion would have an antidilutive effect.

The following is a reconciliation of the denominators of the basic and diluted earnings per share ("EPS") computations:

	Three mon Septemb		Nine mon Septem	
(in millions)	2024	2023	2024	2023
Denominator:				
Weighted-average shares outstanding used to compute basic EPS	90.9	81.9	90.5	81.6
Effect of dilutive shares	—	_	_	_
Weighted-average shares outstanding and dilutive securities used to compute diluted EPS	90.9	81.9	90.5	81.6

Certain outstanding options and restricted stock units ("RSUs") were excluded from the computation of diluted earnings per share because the effect would have been anti-dilutive. These potential dilutive shares of common stock, which may be dilutive to future diluted earnings per share, are as follows:

	Three mon Septem		Nine months ended September 30,				
(in millions)	2024	2023	2024	2023			
Anti-dilutive options and RSUs excluded from EPS computation	5.9	5.3	5.9	5.3			

## 11. STOCK-BASED COMPENSATION

On November 30, 2017, the Company's stockholders approved the adoption of the 2017 Employee, Director and Consultant Equity Incentive Plan (as amended, the "2017 Plan"). The 2017 Plan allows the Company, under the direction of the Compensation and Human Capital Committee (the "CHCC") of the Board of Directors, to make grants of restricted stock and restricted stock unit awards to employees, consultants, and directors. Stockholders have subsequently approved amendments to the 2017 Plan increasing the shares available to grant thereunder, including most recently at the Company's annual meeting of stockholders held on June 1, 2023, when stockholders approved an amendment to the 2017 Plan to increase the aggregate number of shares of common stock available thereunder for the granting of awards by an additional 4.8 million shares. As of September 30, 2024, the Company had 2.3 million shares of common stock available for grant under the 2017 Plan. If an RSU awarded under the 2017 Plan is cancelled or forfeited without the issuance of shares of common stock, the unissued shares that were subject to the RSU will again be available for issuance pursuant to the 2017 Plan.

The number of shares, terms, and vesting periods are generally determined by the Company's Board of Directors or the CHCC on an award-by-award basis. RSUs granted to employees generally vest either ratably over three or four years or as cliff vesting after three years either on the anniversary of the date on which the RSUs were granted or during the month in which such anniversary dates occur. The number of performance-based RSUs ("PSUs") awarded to certain employees may be increased or reduced based on certain additional performance and market metrics. RSUs granted to non-employee directors generally vest in full upon the earlier of the completion of one year of service following the date of the grant or the date of the next annual meeting of stockholders following such grant. Options granted to the Company's President and Chief Executive Officer as an inducement to his employment expire on August 13, 2027.

The performance and market conditions associated with PSU awards granted during the nine months ended September 30, 2024 include vesting that is based on revenue targets (34% weighting), adjusted earnings per share targets (33% weighting), and relative total stockholder return (33% weighting) measured against the Nasdaq Health Care Index (IXHC) using the 20-trading day averages at the beginning and end of the measurement period. The measurement period for the relative total stockholder return metric is January 1, 2024 through December 31, 2026, and the revenue and adjusted earnings per share metrics will be measured based on fiscal year 2026 results. The Company estimates the likelihood of achievement of performance conditions for all PSU awards at the end of each period. To the extent those awards or portions thereof are considered probable of being achieved, such awards or portions thereof are expensed over the performance period. The portion of the awards pertaining to relative total stockholder return represent market conditions and, accordingly, the estimated fair value of such awards is recognized over the performance period.

#### **Stock Options**

A summary of the stock option activity for the nine months ended September 30, 2024 is as follows:

(number of shares in millions)	Number of Shares	Weighted Average Exercise Price
Options outstanding at December 31, 2023	0.7	\$ 13.38
Options outstanding at September 30, 2024	0.7	\$ 13.38
Options exercisable at September 30, 2024	0.5	\$ 13.38

As of September 30, 2024, there was no unrecognized stock-based compensation expense. There were no options granted during the nine months ended September 30, 2024.

# **Restricted Stock Units**

A summary of the RSU awards activity under the Company's equity plan and inducement awards, including PSU awards, for the nine months ended September 30, 2024 is as follows:

(number of shares in millions)	Number of Shares	Weighted Average Grant Date Fair Value
RSUs unvested and outstanding at December 31, 2023	4.4	\$ 24.37
RSUs granted	2.5	\$ 22.46
Less:		
RSUs vested	(1.5)	\$ 23.77
RSUs canceled	(0.2)	\$ 23.62
RSUs unvested and outstanding at September 30, 2024	5.2	\$ 23.63

## **Employee Stock Purchase Plan**

The Company also has an Employee Stock Purchase Plan that was initially approved by stockholders in 2012 and was amended and approved by the Board of Directors of the Company on September 23, 2021 and the stockholders on June 2, 2022 (the "Amended and Restated 2012 Purchase Plan"), under which 4.0 million shares of common stock were authorized for issuance under the Amended and Restated 2012 Purchase Plan. Shares are issued under the Amended and Restated 2012 Purchase Plan. Shares are issued under the Amended and Restated 2012 Purchase Plan twice yearly at the end of each offering period and the number of shares that may be purchased by any participant during an offering period is limited to 5,000 shares. The first offering period of 2024 started on December 1, 2023 and ended on May 31, 2024. The second offering period of 2024 began on June 1, 2024 and will end on November 30, 2024. As of September 30, 2024, 1.1 million shares of common stock were available for issuance under the Amended and Restated 2012 Purchase Plan for the nine months ended September 30, 2024 and 2023 are as follows:

	Three months ended September 30,			Nine months ended September 30,			
(in millions)	20	24		2023	2024		2023
Shares purchased under the plan		_			0.2		0.2
Plan compensation expense	\$	0.5	\$	0.5	\$ 1.6	\$	1.7

## Stock-Based Compensation Expense

Stock-based compensation expense recognized and included in the Condensed Consolidated Statements of Operations and Comprehensive Loss was allocated as follows:

	Three months ended September 30,			Nine months ended September 30,				
(in millions)		2024		2023		2024		2023
Cost of testing revenue	\$	0.3	\$	0.4	\$	1.0	\$	1.1
Research and development expense		1.6		1.2		4.4		2.9
Selling, general, and administrative expense		10.5		10.0		33.5		26.3
Total stock-based compensation expense	\$	12.4	\$	11.6	\$	38.9	\$	30.3

As of September 30, 2024, there was \$81.7 million of total unrecognized stock-based compensation expense related to RSUs that is expected to be recognized over a weighted-average period of 2.2 years. The Company recognizes forfeitures as they occur. In the event that a PSU is determined to be improbable of vesting, the Company records an adjustment to reverse all previously recognized expense associated with the equity award in the current period.

#### **12. INCOME TAXES**

In order to determine the Company's quarterly provision for income taxes, the Company used an estimated annual effective tax rate that is based on expected annual income and statutory tax rates in the various jurisdictions in which the Company operates. Certain significant or unusual items are separately recognized in the quarter during which they occur and can be a source of variability in the effective tax rate from quarter to quarter.

For the three months ended September 30, 2024, there was 0.9 million in income tax expense, or approximately (4.2)% of pre-tax loss, compared to 0.1 million income tax expense, or approximately (0.2)% of pre-tax loss, for the three months ended September 30, 2023. Income tax expense for the nine months ended September 30, 2024 was 0.4 million, or approximately (0.5)% of pre-tax loss, compared to an income tax expense of 2.2 million, or approximately (1.0)% of pre-tax loss, for the nine months ended September 30, 2024 and 2023, the Company's effective tax rate differs from the U.S. federal statutory rate primarily due to the recognition of valuation allowances. Due to the Company's estimated annual effective tax rate for the current year includes a valuation allowance against the majority of the current year increase in deferred tax assets.

# **13. COMMITMENTS AND CONTINGENCIES**

The Company is involved from time to time in various disputes, claims and legal actions, including class actions and other litigation, including the matters described below, arising in the ordinary course of business. Such actions may include allegations of negligence, product or professional liability or other legal claims, and could involve claims for substantial compensatory and punitive damages or claims for indeterminate amounts of damages. The Company is also involved, from time to time, in investigations by governmental agencies regarding its business which may result in adverse judgments, settlements, fines, penalties, injunctions or other relief. In addition, certain federal and state statutes, including the qui tam provisions of the federal False Claims Act, allow private individuals to bring lawsuits against healthcare companies on behalf of the government or private payors. The Company has received subpoenas from time to time related to billing or other practices based on the False Claims Act or other federal and state statutes, regulations or other laws.

The Company intends to defend its current litigation matters, but cannot provide any assurance as to the ultimate outcome or that an adverse resolution would not have a material adverse effect on its financial condition, results of operations or cash flows.

The Company assesses legal contingencies to determine the degree of probability and range of possible loss for potential accrual in its financial statements. When evaluating legal contingencies, the Company may be unable to provide a meaningful estimate due to a number of factors, including the proceedings may be in early stages, there may be uncertainty as to the outcome of pending appeals or motions, there may be significant factual issues to be resolved, and there may be complex or novel legal theories to be presented. In addition, damages may not be specified or the damage amounts claimed may be unsupported, exaggerated or unrelated to possible outcomes, and therefore, such amounts are not a reliable indicator of potential liability.

As of September 30, 2024, except as noted below, the Company has not recorded any material accrual for loss contingencies associated with legal proceedings or other matters or determined that an unfavorable outcome is probable and reasonably estimable in accordance with ASC 450, *Contingencies*. However, it is possible that the ultimate resolution of legal proceedings or other matters, if unfavorable, may be material to the Company's results of operations, financial condition or cash flows. Further, in the event that damages from an unfavorable resolution of one or more of these proceedings exceed the aggregate amount of the coverage limits of the Company's insurance, or if the Company's insurance carriers disclaim coverage, the amounts payable by the Company could also have a material adverse impact on the Company's results of operations, financial condition or cash flows.



## Stockholder Derivative Actions

On August 9, 2021, a stockholder derivative complaint was filed in the Delaware Court of Chancery against the Company's former President and Chief Executive Officer, Mark C. Capone, its former Chief Financial Officer, R. Bryan Riggsbee, its former Executive Vice President of Clinical Development, Bryan M. Dechairo, and certain of the Company's current and former directors, Lawrence C. Best, Walter Gilbert, John T. Henderson, Heiner Dreismann, Dennis Langer, Lee N. Newcomer, S. Louise Phanstiel, and Colleen F. Reitan (collectively, the "Individual Defendants"), and the Company, as nominal defendant. The complaint is premised upon similar allegations that were set forth in the securities class action lawsuit that was settled and then dismissed by the U.S. District Court for the District of Utah in December 2023 (the "Securities Class Action"), including that the Individual Defendants made false and misleading statements regarding the Company's business and operations. The plaintiff, Donna Hickock, asserts breach of fiduciary duty and unjust enrichment claims against the Individual Defendants and seeks, on behalf of the Company, damages allegedly sustained by the Company as a result of the alleged breaches, or disgorgement or restitution, from each of the Individual Defendants, plus interest. Plaintiff Hickock also seeks legal and other costs and fees relating to this action. On November 19, 2021, this action was stayed by the Delaware Court of Chancery pending the resolution of the Securities Class Action.

On January 18, 2022, a stockholder derivative complaint was filed in the Delaware Court of Chancery against the Individual Defendants and the Company, as nominal defendant. The action is premised upon similar allegations as set forth in the Securities Class Action and the Hickock stockholder derivative action. The plaintiff, Esther Kogus, asserts that the Individual Defendants breached their fiduciary duties and also asserts unjust enrichment and aiding and abetting breaches of fiduciary duty claims against the Individual Defendants. Plaintiff Kogus seeks, on behalf of the Company, damages allegedly sustained by the Company as a result of the alleged breaches and claims, and restitution from the Individual Defendants. On behalf of herself, plaintiff Kogus seeks legal and other costs and fees relating to this action.

On March 3, 2022, the Delaware Court of Chancery consolidated the Hickock and Kogus derivative actions and stayed the consolidated action. On April 19, 2024, the Court of Chancery ordered that Leo Shumacher be substituted for Ms. Kogus as a plaintiff in this consolidated action.

On September 17, 2021, a stockholder derivative complaint was filed in the U.S. District Court in the District of Delaware against the Individual Defendants and the Company, as nominal defendant. The action is premised upon similar allegations as set forth in the Securities Class Action and Hickock stockholder derivative action. The plaintiff, Karen Marcey, asserts that the Individual Defendants violated U.S. securities laws and breached their fiduciary duties, and also asserts unjust enrichment, waste of corporate assets and insider trading claims against all or some of the Individual Defendants. Plaintiff Marcey seeks, on behalf of the Company, damages allegedly sustained by the Company as a result of the alleged violations and restitution from the Individual Defendants, plus interest and, on behalf of herself, legal and other costs and fees relating to this action. On January 4, 2022, this action was stayed by the U.S. District Court for the District of Delaware pending the resolution of the Securities Class Action.

On April 30, 2024, the parties across all of the foregoing stockholder derivative actions entered into a global stipulation of settlement to resolve the actions (the "Settlement"). On May 3, 2024, the parties submitted the Settlement to the Delaware Court of Chancery for approval. As part of the Settlement, (i) the Company agreed to adopt or implement certain corporate governance reforms; and (ii) the parties agreed that plaintiffs' counsel will apply to the court for an award of attorneys' fees and expenses not to exceed \$0.95 million to be paid by the Company, and that the Individual Defendants and the Company will not oppose or object to the requested fee award. The Settlement contains no admission of liability, wrongdoing or responsibility by any of the parties.

On August 6, 2024, the Delaware Court of Chancery held a hearing to consider the Settlement. The parties expect a ruling on or about November 26, 2024.

The Company has accrued \$0.95 million for the settlement of the stockholder derivative actions, which is included in Accrued liabilities in the Company's Condensed Consolidated Balance Sheet as of September 30, 2024.

#### **Other Legal Proceedings**

From time to time, the Company receives recoupment requests from third-party payors for alleged overpayments. The Company disagrees with the contentions of the pending requests or has recorded an estimated reserve for the alleged overpayments.



## 14. SUPPLEMENTAL CASH FLOW INFORMATION

The Company's supplemental cash flow information for the nine months ended September 30, 2024 and 2023 are as follows:

	Ν	led Septem	tember 30,		
(in millions)		2024	1	2023	
Cash paid for income taxes	\$	1.8	\$	1.3	
Cash paid for interest		1.3		0.8	
Non-cash investing and financing activities:					
Change in operating lease right-of-use assets and lease liabilities					
Operating lease right-of-use assets	\$	(0.3)	\$	8.7	
Operating lease liabilities		(3.1)		9.2	
Non-cash adjustment to right-of-use assets and lease liabilities from lease modifications		3.1		—	
Purchases of property, plant and equipment and capitalization of internal-use software in accounts payable and accrued liabilities		2.5		9.1	

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported on the Condensed Consolidated Balance Sheets that agrees to the amounts included in the Condensed Consolidated Statements of Cash Flows.

	Septer	nber 30,
(in millions)	2024	2023
Cash and cash equivalents	\$ 99.9	\$ 76.0
Restricted cash	9.9	9.0
Total cash, cash equivalents, and restricted cash	\$ 109.8	\$ 85.0

# **15. LEASES**

The Company leases certain office spaces and research and development laboratory facilities, vehicles, and office equipment with remaining lease terms ranging from approximately one to fourteen years. Operating leases are included in Operating lease right-of-use assets, Noncurrent operating lease liabilities, and Current maturities of operating lease liabilities in the Condensed Consolidated Balance Sheets. Finance leases are included in Other assets, Accrued liabilities, and Other long-term liabilities in the Condensed Consolidated Balance Sheets.

Due to the increase in remote and hybrid work and the Company's need to ensure its facilities are designed to handle future growth, the Company has been executing on a multi-year strategy to reset its real estate footprint. As part of that strategy, during the nine months ended September 30, 2023, the Company took full possession of the remaining phases of the west Salt Lake City, Utah facility and recognized an additional \$5.9 million right-of-use asset and corresponding lease liability, net of tenant improvement allowance not yet received. Also during the nine months ended September 30, 2023, the Company decided to cease the use of its former corporate headquarters in Salt Lake City and transition corporate support operations to its new facility in west Salt Lake City, and as of December 31, 2023, the Company had formally assigned the lease for its previous corporate headquarters in Salt Lake City to a third party.

During the nine months ended September 30, 2024, the Company terminated the lease for one of its Salt Lake City, Utah facilities. As a result of the termination, the short-term lease liability of \$3.1 million associated with the lease was removed from the Company's Condensed Consolidated Balance Sheets. The total net gain recognized in connection with the termination of the lease was \$1.2 million, which is included in Selling, general, and administrative expense in the Condensed Consolidated Statements of Operations.

During the nine months ended September 30, 2024, the Company also amended the lease for its west Salt Lake City, Utah headquarters to include approximately 63,000 additional square feet in anticipation of future operating needs. The lease has a term of 12 years, which is expected to commence in fiscal year 2026. Total future rent payments for the additional space are approximately \$18.2 million.



## 16. ACCUMULATED OTHER COMPREHENSIVE LOSS

The functional currency of the Company's international subsidiaries is the local currency. For those subsidiaries, expenses denominated in the functional currency are translated into U.S. dollars using average exchange rates in effect during the period and assets and liabilities are translated using period-end exchange rates. The foreign currency translation adjustments are included in Accumulated other comprehensive loss as a separate component of Stockholders' equity.

The following table shows the cumulative translation adjustments included in Accumulated other comprehensive loss (in millions):

Ending balance December 31, 2023	\$ (3.7)
Period translation adjustments	(1.5)
Reclassification of cumulative translation adjustment to income upon sale or liquidation of certain foreign entities	5.1
Ending balance September 30, 2024	\$ (0.1)

## **17. ACQUISITION**

On February 1, 2024, the Company acquired from Intermountain Health select assets from its Intermountain Precision Genomics ("IPG") laboratory business, including the Precise Tumor Test, the Precise Liquid Test, and IPG's CLIA-certified laboratory in St. George, Utah for an immaterial amount (the "Precise acquisition"). In connection with the Precise acquisition, the Company recognized a gain of \$2.2 million, which is included in Other income in the Company's Condensed Consolidated Statements of Operations.

## **18. DIVESTITURE**

On August 1, 2024, the Company completed the sale of its EndoPredict business to Eurobio Scientific ("Eurobio") for net cash consideration of \$10.0 million, subject to customary closing adjustments, plus contingent consideration subject to certain earn-out conditions. The transaction was accounted for as a sale of business. The Company recognized a total net loss, including transaction expenses, of \$12.4 million during the nine months ended September 30, 2024 in connection with this sale. The loss is included in Goodwill and long-lived asset impairment charges on the Company's Condensed Consolidated Statements of Operations. The recognized loss included the release of \$4.4 million of foreign currency translation adjustments previously included in Accumulated other comprehensive income (loss). As part of the transaction, the Company licensed the rights from Eurobio to continue to sell EndoPredict as a laboratory developed test outside of the European Union and licensed to Eurobio the right to sell Prolaris in vitro diagnostic kits outside the U.S.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the unaudited Condensed Consolidated Financial Statements and the related notes thereto included in this Quarterly Report on Form 10-Q and the audited Consolidated Financial Statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations for the year ended December 31, 2023 included in our Annual Report on Form 10-K filed with the SEC on February 28, 2024.

"We," "us," "our," "Myriad" and the "Company" as used in this Quarterly Report on Form 10-Q refer to Myriad Genetics, Inc., a Delaware corporation, and its subsidiaries.

Myriad, the Myriad logo, BRACAnalysis, BRACAnalysis CDx, Colaris, MyRisk, Myriad myRisk, MyRisk Hereditary Cancer, myChoice, Tumor BRACAnalysis CDx, MyChoice CDx, Prequel, Prequel with Amplify, Amplify, Foresight, Foresight Universal Plus, Precise Tumor, Precise Oncology Solutions, Precise Liquid, Precise MRD, FirstGene, SneakPeek, SneakPeek Early Gender DNA Test, SneakPeek Snap, Urosuite, Mygenehistory, Health.Illuminated., RiskScore, Prolaris, and GeneSight are registered trademarks or trademarks of Myriad. Solely for convenience, trademarks, trade names and service marks referred to in this Quarterly Report on Form 10-Q may appear without the  $\mathbb{R}$ , TM or SM symbols, but such references are not intended to indicate, in any way, that we will not assert, to the fullest extent under applicable law, our rights or the right of the applicable licensor to these trademarks, trade names and service marks.

#### **Cautionary Statement Regarding Forward-Looking Statements**

The SEC encourages companies to disclose forward-looking information so that investors can better understand a company's future prospects and make informed investment decisions. This Quarterly Report on Form 10-Q contains such "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

Words such as "may," "anticipate," "estimate," "expects," "projects," "intends," "plans," "believes," "seek," "could," "continue," "likely," "will," "strategy" and "goal" and words and terms of similar substance used in connection with any discussion of future operating or financial performance identify forward-looking statements. All forward-looking statements are management's present expectations of future events and are subject to a number of known and unknown risks and uncertainties that could cause actual results, conditions, and events to differ materially and adversely from those anticipated. These risks include, but are not limited to:

- the risk that sales and profit margins of our existing tests may decline;
- the risk that we may not be able to operate our business on a profitable basis;
- risks related to our ability to achieve certain revenue growth targets and generate sufficient revenue from our existing product portfolio or in launching and commercializing new tests to be profitable;
- risks related to changes in governmental or private insurers' coverage and reimbursement levels for our tests or our ability to obtain
  reimbursement for new tests at comparable levels to our existing tests, including risks to our business and financial results associated with
  UnitedHealthcare's recent update to its medical policy for pharmacogenetic testing to no longer provide coverage for certain multi-gene panel
  pharmacogenetic tests, such as GeneSight, under its commercial and individual exchange benefit plans, effective January 1, 2025, and our pursuit
  of a resolution with respect thereto that may benefit the company and patients that could benefit from GeneSight;
- risks related to increased competition and the development of new competing tests;
- the risk that we may be unable to develop or achieve commercial success for additional tests in a timely manner, or at all;
- the risk that we may not successfully develop new markets or channels for our tests;
- the risk that licenses to the technology underlying our tests and any future tests are terminated or cannot be maintained on satisfactory terms;
- risks related to delays or other problems with operating our laboratory testing facilities and the transition of such facilities to our new laboratory testing facilities;
- · risks related to public concern over genetic testing in general or our tests in particular;
- risks related to regulatory requirements or enforcement in the United States and foreign countries and changes in the structure of the healthcare system or healthcare payment systems;
- risks related to our ability to obtain new corporate collaborations or licenses and acquire or develop new technologies or businesses on satisfactory terms, if at all;

- risks related to our ability to successfully integrate and derive benefits from any technologies or businesses that we license, acquire, or develop;
- the risk that we are not able to secure additional financing to fund our business, if needed, in a timely manner or on favorable terms, if it all;
- risks related to our projections or estimates about the potential market opportunity for our current and future products;
- the risk that we or our licensors may be unable to protect or that third parties will infringe the proprietary technologies underlying our tests;
- the risk of patent-infringement claims or challenges to the validity of our patents;
- risks related to changes in intellectual property laws covering our tests, or patents or enforcement, in the United States and foreign countries;
- risks related to security breaches, loss of data and other disruptions, including from cyberattacks;
- risks of new, changing and competitive technologies in the United States and internationally, and that we may not be able to keep pace with the rapid technology changes in our industry, or properly leverage new technologies to achieve or sustain competitive advantages in our products;
- the risk that we may be unable to comply with financial or operating covenants under our credit or lending agreements;
- the risk that we may not be able to maintain effective disclosure controls and procedures and internal control over financial reporting;
- risks related to current and future investigations, claims or lawsuits, including derivative claims, product or professional liability claims, and risks
  related to the amount of our insurance coverage limits and scope of insurance coverage with respect thereto; and
- other factors discussed under the heading "Risk Factors" contained in Part I, Item 1A of our Annual Report on Form 10-K filed with the SEC on February 28, 2024, as updated in Part II, Item 1A of our Quarterly Report on Form 10-Q filed with the SEC on May 8, 2024, and subsequent filings we make with the SEC.

In light of these assumptions, risks and uncertainties, the results and events discussed in the forward-looking statements contained in this Quarterly Report on Form 10-Q, or in any document incorporated by reference might not occur. Stockholders are cautioned not to place undue reliance on the forwardlooking statements, which speak only as of the date of this Quarterly Report on Form 10-Q. We are not under any obligation, and we expressly disclaim any obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise except as required by law. All forward-looking statements in this Quarterly Report on Form 10-Q attributable to us or to any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section.

#### General

We are a leading genetic testing and precision medicine company dedicated to advancing health and well-being for all. We develop and offer tests that help assess the risk of developing disease or disease progression and guide treatment decisions across medical specialties where genetic insights can significantly improve patient care and lower health care costs. Our genetic tests provide insights that help people take control of their health and enable healthcare providers to better detect, treat, and prevent disease.

Personalized genetic data and digital and virtual consumer trends are converging to change traditional models of care. We believe significant growth opportunities exist to help patient populations with pressing health care needs through innovative genetic and precision medicine solutions and services. Our focus is on innovation and growth in three key areas where we have specialized products, capabilities, and expertise: Oncology, Women's Health, and Pharmacogenomics. The pillars of our long-term growth strategy are founded on investments in science and innovation, technology-enabled operations, an elevated customer experience, strong commercial execution, and scalable operations. We believe our path to continued growth is driven by articulating our clinical differentiation, raising awareness with patients who we believe would benefit from our testing products, and innovation that improves clinical outcomes, ease of use, and access. By investing in technology-enabled commercial tools, new laboratory facilities, advanced automation, and standardized processes and technology, we believe we will be able to reduce complexity and cost while enhancing our ability to scale and grow. In June 2024, we launched the Universal Plus Panel to our Foresight Carrier Screen or the Foresight Universal Plus Test, which is an expanded carrier screening test. We also plan to launch new products, such as FirstGene, Precise Liquid, and Precise minimal residual disease, or MRD, which we expect will help accelerate our growth. We intend to develop and enhance our products and services to support growth, improve patient and provider experience, and reach more patients of all backgrounds. We are committed to disciplined management of a key set of initiatives to fulfill our mission and drive long-term growth and profitability.



# **Business Updates**

Our recent significant business updates and financial highlights include the following:

- Revenue growth of 11% year-over-year for the quarter ended September 30, 2024.
- Third quarter 2024 testing volumes grew 6% year-over-year, driven by 10% growth year-over-year in Pharmacogenomics test volumes, 5% growth year-over-year in Hereditary Cancer test volumes, and 3% growth year-over-year in Prenatal test volumes.
- In October 2024, we announced five research collaborations to study the use of MRD testing in Breast Cancer.
- In October 2024, we announced a joint effort with Ultima Genomics to explore the UG 100<sup>™</sup> sequencing platform and its ppmSeq<sup>™</sup> technology to advance clinical testing.
- In October 2024, we announced a third patent granted for MRD with an early priority date.
- In August 2024, Peach State Health Plan, a managed Medicaid plan in Georgia, added GeneSight to its medical policy. The Peach State Plan is part of the Centene network of managed Medicaid plans.

On November 1, 2024, UnitedHealthcare updated its medical policy for pharmacogenetic testing to no longer provide coverage for certain multi-gene panel pharmacogenetic tests, including our GeneSight test, under its commercial and individual exchange benefit plans, effective January 1, 2025. We recognized approximately \$40.0 million in revenue for GeneSight volume from UnitedHealthcare under these commercial and individual exchange plans during the last twelve months ended September 30, 2024. We do not believe that the updated policy affects coverage of GeneSight by UnitedHealthcare under Medicare Advantage and managed Medicaid plans. While we are still assessing the full impact of UnitedHealthcare's change in its GeneSight coverage policy, including our ability to offset the loss in GeneSight coverage, we anticipate that this change will negatively impact revenue in fiscal year 2025 and thereafter. In addition, please refer to Note 6, "Goodwill and Intangible Assets" in the notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q and Item 1A, "Risk Factors" in Part II of this Quarterly Report on Form 10-Q for potential impacts of UnitedHealthcare's change on goodwill in our Pharmacogenomics reporting unit.

## Results of Operations for the Three Months Ended September 30, 2024 and 2023

The results of operations for the three months ended September 30, 2024 and 2023 are discussed below.

#### Revenue

The following table summarizes year-over-year revenue changes in our core product categories:

	Three months ended September 30,					% of Tota	l Revenue	
(in millions)		2024		2023	Change		2024	2023
Testing revenues:								
Hereditary Cancer	\$	90.5	\$	86.5	\$ 4	.0	43%	45%
Tumor Profiling		31.6		30.2	1	.4	15%	16%
Prenatal		43.5		39.5	4	.0	20%	20%
Pharmacogenomics		47.7		35.7	12	.0	22%	19%
Total revenue	\$	213.3	\$	191.9	\$ 21	.4	100%	100%

The following table summarizes testing volume changes in our core product categories:

	Three months ended		
(in thousands)	2024	2023	% Change
Product volumes:			
Hereditary Cancer	74	71	5 %
Tumor Profiling	13	13	<u> </u>
Prenatal	162	156	3 %
Pharmacogenomics	127	116	10 %
Total	376	356	6 %

Test revenues increased \$21.4 million for the three months ended September 30, 2024 compared to the same period in the prior year primarily due to both an increase in testing volumes and an increase in the average revenue per test, due in part to changes in contracted price and operational improvements. Pharmacogenomics revenues increased \$12.0 million for the three months ended September 30, 2024 compared to the same period in the prior year due to a 22% increase in the average revenue per test and a 10% increase in testing volume. Average revenue per test increased primarily due to a change in estimate. We expect that Pharmacogenomics revenues in fiscal year 2025 and thereafter will be negatively impacted by UnitedHealthcare's recent change in GeneSight test coverage under its commercial and individual exchange benefits plans. Hereditary Cancer revenues increased \$4.0 million for the three months ended September 30, 2024 compared to the same period in the prior year due to a 5% increase in testing volume. Prenatal revenues increased \$4.0 million for the three months ended September 30, 2024 compared to the same period in the prior year due to a 6% increase in average revenue per test and a 3% increase in testing volume.

#### Cost of Sales

(in millions)	_	2024		2024		2023			Change	
Cost of testing revenue		\$	63.5	\$	57.6	\$	5.9			
Cost of testing revenue as a % of total revenue			29.8 %		30.0 9	/o				

Cost of testing revenue for the three months ended September 30, 2024 increased \$5.9 million compared to the same period in the prior year primarily due to an increase in testing volumes in Pharmacogenomics, Hereditary Cancer, and Prenatal tests.

#### Research and Development Expense

	Three months end			
(in millions)	 2024	2023		Change
Research and development expense	\$ 28.5	\$ 24.0	\$	4.5
Research and development expense as a % of total revenue	13.4 %	12.5 %	,	

Research and development expense for the three months ended September 30, 2024 increased by \$4.5 million compared to the same period in the prior year primarily due to additional investments in research and development related to increased headcount and laboratory expenses.

#### Selling, General, and Administrative Expense

	Three months end				
(in millions)	 2024		2023		Change
Selling, general, and administrative expense	\$ 139.1	\$	136.1	\$	3.0
Selling, general, and administrative expense as a % of total revenue	65.2 %		70.9 %	)	

Selling, general, and administrative expense in the current period was generally consistent with the expenses incurred in the same period of the prior year.

#### Legal Settlements

	Three months en		
(in millions)	2024	2023	Change
Legal settlements	\$	\$ 34.3	\$ (34.3)
Legal settlements as a % of total revenue	— %	17.9 %	

There were no legal settlements in the three months ended September 30, 2024. Legal settlements in the three months ended September 30, 2023 consisted of \$34.3 million in connection with accruals for pending settlements.

## Goodwill and Long-lived Asset Impairment Charges

	Three months end		
(in millions)	 2024	2023	Change
Goodwill and long-lived asset impairment charges	\$ 2.2	\$ 	\$ 2.2
Goodwill and long-lived asset impairment charges as a % of total revenue	1.0 %	%	

Goodwill and long-lived asset impairment charges in the three months ended September 30, 2024 consisted of \$2.2 million of losses in connection with the sale of the EndoPredict business. There were no corresponding impairment charges in the same period of the prior year.

#### Other Income (Expense), Net

	Three months ended September 30,					
(in millions)	2024 2023			Change		
Other income (expense), net	\$	(1.2)	\$	(1.1)	\$	(0.1)

Other income (expense), net remained consistent for the three months ended September 30, 2024 as compared to the same period in the prior year.

#### Income Tax Expense

	Th	ree months end		
(in millions)	20	024	2023	Change
Income tax expense	\$	0.9	\$ 0.1	\$ 0.8
Effective tax rate		(4.2)%	(0.2)%	

Our tax rate is the product of a U.S. federal effective rate of 21.0% and a blended state income tax rate of approximately 3.4%. Certain significant or unusual items are separately recognized during the period in which they occur and can be a source of variability in the effective tax rates from period to period.

For the three months ended September 30, 2024, there was 0.9 million income tax expense and our effective tax rate was (4.2)%. For the three months ended September 30, 2023, there was 0.1 million income tax expense and our effective tax rate was (0.2)%. For the three months ended September 30, 2024 and 2023, our effective tax rate differs from the U.S. federal statutory rate primarily due to the recognition of valuation allowances. Due to our cumulative loss and the exhaustion of future taxable income from the reversal of taxable temporary differences, our estimated annual effective tax rate for the current year includes a valuation allowance against the majority of the current year increase in deferred tax assets.

#### Results of Operations for the Nine Months Ended September 30, 2024 and 2023

The results of operations for the nine months ended September 30, 2024 and 2023 are discussed below.

#### Revenue

The following table summarizes year-over-year revenue changes in our core product categories:

	Nine months ended September 30,				% of Tota	al Revenue	
(in millions)		2024		2023	Change	2024	2023
Testing revenues:							
Hereditary Cancer	\$	270.1	\$	238.9	\$ 31.2	43%	43%
Tumor Profiling		95.1		103.5	(8.4)	15%	19%
Prenatal		132.2		111.3	20.9	21%	20%
Pharmacogenomics		129.6		102.9	26.7	21%	18%
Total revenue	\$	627.0	\$	556.6	\$ 70.4	100%	100%



The following table summarizes testing volume changes in our core product categories:

	Nine months ende		
(in thousands)	2024	2023	% Change
Product volumes:			
Hereditary Cancer	219	207	5%
Tumor Profiling	41	45	(9)%
Prenatal	506	469	8%
Pharmacogenomics	380	343	11%
Total	1,146	1,064	8%

Test revenues increased \$70.4 million for the nine months ended September 30, 2024 compared to the same period in the prior year primarily due to an increase in the average revenue per test across the majority of our products, due in part to changes in contracted price and operational improvements, as well as an increase in testing volumes. For the nine months ended September 30, 2024, we recorded \$17.3 million of revenue as a change of estimate related to previously delivered tests, as compared to the nine months ended September 30, 2023, in which we recorded a \$6.2 million decrease in revenue as a change of estimate related to previously delivered tests.

Hereditary Cancer revenues increased \$31.2 million for the nine months ended September 30, 2024 compared to the same period in the prior year due to an 8% increase in average revenue per test and a 5% increase in testing volume. Pharmacogenomics revenues increased \$26.7 million for the nine months ended September 30, 2024 compared to the same period in the prior year due primarily to a 13% increase in the average revenue per test, which was partially due to changes in the estimated revenue per test related to prior periods, and an 11% increase in testing volume. We expect that Pharmacogenomics revenues in fiscal year 2025 and thereafter will be negatively impacted by UnitedHealthcare's recent change in GeneSight test coverage under its commercial and individual exchange benefits plans. Prenatal revenues increased \$20.9 million for the nine months ended September 30, 2024 compared to the same period in the prior year due to a 10% increase in average revenue per test and an 8% increase in testing volume. Tumor Profiling revenues decreased \$8.4 million for the nine months ended September 30, 2024 compared to the same period in the prior year due to a 10% increase in average revenue per test and an 8% increase in testing volume. Tumor Profiling revenues decreased \$8.4 million for the nine months ended September 30, 2024 compared to the same period in the prior year due to a decrease in testing volume for MyChoice CDx, which was largely driven by MyChoice CDx studies that occurred in the prior year period.

Cost of Sales

	Nine months end		
(in millions)	2024	2023	Change
Cost of testing revenue	\$ 192.5	\$ 174.6	\$ 17.9
Cost of testing revenue as a % of total revenue	30.7 %	31.4 %	

Cost of testing revenue for the nine months ended September 30, 2024 increased \$17.9 million compared to the same period in the prior year primarily due to an increase in testing volumes in Pharmacogenomics, Hereditary Cancer, and Prenatal tests.

Research and Development Expense

	Nine months end			
(in millions)	 2024	2023	_	Change
Research and development expense	\$ 81.2	\$ 67.7	\$	13.5
Research and development expense as a % of total revenue	13.0 %	12.2 %		

Research and development expense for the nine months ended September 30, 2024 increased by \$13.5 million compared to the same period in the prior year primarily due to additional investments in research and development, consisting of an \$8.1 million increase in compensation costs and \$4.5 million increase in laboratory expenses. Compensation expense increased in part due to an increase in the average cost per employee for the current period compared to the same period in the prior year.

## Selling, General, and Administrative Expense

	Nine months ended September 30,				
(in millions)	 2024 2023			-	Change
Selling, general, and administrative expense	\$ 424.0	\$	428.5	\$	(4.5)
Selling, general, and administrative expense as a % of total revenue	67.6 %		77.0 %		

Selling, general, and administrative expense decreased \$4.5 million for the nine months ended September 30, 2024 primarily due to a decrease in facility costs associated with our real estate optimization strategy.

## Legal Settlements

	Nine months end		
(in millions)	2024	2023	Change
Legal settlements	\$	\$ 111.8	\$ (111.8)
Legal settlements as a % of total revenue	<u> </u>	20.1 %	

There were no legal settlements in the nine months ended September 30, 2024. Legal settlements for the nine months ended September 30, 2023 consisted of \$111.8 million in connection with accruals for pending settlements.

#### Goodwill and Long-lived Asset Impairment Charges

	Nine months end	nber 30,		
(in millions)	 2024		2023	Change
Goodwill and long-lived asset impairment charges	\$ 13.8	\$	— \$	13.8
Goodwill and long-lived asset impairment charges as a % of total revenue	2.2 %		<u>          %</u>	

Goodwill and long-lived asset impairment charges in the nine months ended September 30, 2024 included \$12.4 million of losses in connection with the sale of the EndoPredict business. There were no corresponding impairment charges in the same period of the prior year.

#### Other Income (Expense), Net

	Nine months end			
(in millions)	2024	2023	Change	
Other income (expense), net	\$ 0.1	\$ (3.9)	\$ 4.0	

Other income (expense), net increased for the nine months ended September 30, 2024 compared to the same period in the prior year due primarily to the \$2.2 million gain recognized on the February 2024 acquisition of Precise assets and laboratory from Intermountain Health in the current period, an additional \$1.3 million loss due to foreign currency fluctuations in the current period and the prior period including an additional \$1.4 million in expense from the sale of investments.

#### Income Tax Expense

	Nine months end			
(in millions)	2024	2023	Change	
Income tax expense	\$ 0.4	\$ 2.2	\$ (1.8)	
Effective tax rate	(0.5)%	(1.0)%		

Our tax rate is the product of a blended U.S. federal effective rate of 21.0% and a blended state income tax rate of approximately 3.4%. Certain significant or unusual items are separately recognized during the period in which they occur and can be a source of variability in the effective tax rates from period to period.

Income tax expense for the nine months ended September 30, 2024 was 0.4 million and our effective tax rate was (0.5)%. Income tax expense for the nine months ended September 30, 2023 was 2.2 million and our effective tax rate was (1.0)%. For the nine months ended September 30, 2024 and 2023, our recognized effective tax rate differs from the U.S. federal statutory rate primarily due to the recognition of valuation allowances. Due to our cumulative loss and the exhaustion of future taxable income from the reversal of taxable temporary differences, our estimated annual effective tax rate for the current year includes a valuation allowance against the majority of the current year increase in deferred tax assets.

#### Liquidity and Capital Resources

Our primary sources of liquidity are our cash and cash equivalents, our expected cash flows from operations, and, in certain circumstances as discussed below, amounts available for borrowing under our asset-based revolving credit facility with JPMorgan Chase Bank, N.A., as administrative agent and issuing bank, and the other lender parties thereto, or the ABL Facility. As of September 30, 2024, we had cash and cash equivalents of \$99.9 million and availability under the ABL Facility was \$48.8 million, subject to the minimum availability requirement under the ABL Facility. Our capital deployment strategy focuses on use of resources in the key areas of research and development, technology and acquisitions. We believe that investing organically through research and development and new product development or acquisitively to support our business strategy provides the best return on invested capital.

Our ABL Facility has a total maximum principal commitment of \$115.0 million. The ABL Facility requires that we and our subsidiaries guaranteeing the indebtedness, on a consolidated basis, maintain minimum liquidity of \$60.0 million and minimum availability of \$25.0 million at all times before achieving a fixed charge coverage ratio of 1.0 to 1.0 and, thereafter, to maintain a fixed charge coverage ratio of 1.0 to 1.0 until achieving availability under the ABL Facility of greater of (a) \$10.6 million and (b) 12.5% of the lesser of the maximum commitment amount and the borrowing base for a period of 30 consecutive days. As of September 30, 2024, we had \$40.0 million outstanding under the ABL Facility and availability under the ABL Facility was \$48.8 million, subject to the minimum availability requirement under the ABL Facility.

We believe that our existing capital resources will be sufficient to meet our projected operating requirements for at least the next 12 months. Our available capital resources, however, may be consumed more rapidly than currently expected, or may be insufficient for our business needs for many reasons, including as a result of our operational cash needs, capital expenditures, and litigation related costs not covered by, or above the limits set forth in, our insurance. In addition, we are subject to covenants under our ABL Facility which could limit our ability to incur additional indebtedness or impact our ability to pursue other financing. If we do not generate sufficient cash from operations, if our capital resources are consumed more rapidly than expected, or if we no longer have access to additional funds under our ABL Facility and we are unable to secure additional funds on acceptable terms, or at all, we may be forced to delay, scale back or eliminate some of our sales and marketing efforts, research and development activities, or other operations; or delay development of our tests in an effort to provide sufficient funds to continue our operations. If any of these events occurs, our ability to achieve our development and commercialization goals could be adversely affected.

From time to time, we enter into purchase commitments or other agreements that may materially impact our liquidity position in future periods. In April 2024, we entered into an amendment of our lease in west Salt Lake City, Utah to include approximately 63,000 additional square feet. The lease has a term of 12 years, which is expected to commence in the second half of 2026. Total future rent payments for the additional space are approximately \$18.2 million.

Because of the technical nature of our business and our focus on science, research, and development, we are highly dependent upon our ability to attract and retain highly qualified and experienced management, scientific, and technical personnel. Loss of the services of or failure to recruit additional key management, scientific, and technical personnel and other qualified personnel who are necessary to operate our business would adversely affect our business, and it may have a material adverse effect on our business as a whole. Additionally, disruptions to our supply chain could cause shortages of critical materials required to conduct our business, which may have a material adverse effect on our business as a whole. In addition, as discussed below, inflation has had, and may continue to have, an impact on the costs we incur to attract and retain qualified personnel, costs to generate sales and produce testing results, and costs of laboratory supplies.

Third-party payors, including state and federal health care programs such as Medicare, managed care organizations, and other private health insurers, are increasingly attempting to contain health care costs by limiting or denying coverage for certain tests and reducing reimbursement rates for both new and existing tests. We have experienced and may continue to experience coverage limitations or denials for many of our products. For example, on November 1, 2024, UnitedHealthcare updated its medical policy for pharmacogenetic testing to no longer provide coverage for certain multi-gene panel pharmacogenetic tests, including our GeneSight test, under its commercial and individual exchange benefit plans, effective January 1, 2025. We recognized approximately \$40.0 million in revenue for GeneSight volume from UnitedHealthcare under these commercial and individual exchange plans during the last twelve months ended September 30, 2024. While we are still assessing the full impact of UnitedHealthcare's change in its GeneSight coverage, we anticipate that this change would negatively impact our revenue, profitability and cash flow in fiscal year 2025 and thereafter.

The following table represents the balances of cash, cash equivalents and marketable investment securities as of the dates set forth in the table below:

(in millions)	September 30, 2024		December 31, 2023		Change	
Cash and cash equivalents	\$	99.9	\$	132.1	\$	(32.2)
Marketable investment securities				8.8		(8.8)
Cash, cash equivalents and marketable investment securities	\$	99.9	\$	140.9	\$	(41.0)

The decrease in cash, cash equivalents and marketable investment securities as of September 30, 2024 as compared to December 31, 2023 was primarily driven by \$15.3 million in cash used by operations, \$15.4 million in cash used for capital expenditures, \$8.4 million in cash used for the capitalization of internal-use software, and \$9.2 million in cash used for the payment of withholding tax for the issuance of common stock, net of proceeds from the issuance of common stock. The decrease in cash was partially offset by \$8.8 million in cash received from the sale of our EndoPredict business.

The following table represents the Condensed Consolidated Cash Flow Statement:

	Nine Months Ended September 30,					
(in millions)	2024		2023		Change	
Cash flows used in operating activities	\$	(15.3)	\$	(56.2)	\$	40.9
Cash flows provided by (used in) investing activities		(6.0)		43.9		(49.9)
Cash flows provided by (used in) financing activities		(9.5)		31.0		(40.5)
Effect of foreign exchange rates on cash, cash equivalents, and restricted cash		(0.3)		(0.1)		(0.2)
Net increase (decrease) in cash, cash equivalents, and restricted cash		(31.1)		18.6		(49.7)
Cash, cash equivalents, and restricted cash at the beginning of the period		140.9		66.4		74.5
Cash, cash equivalents, and restricted cash at the end of the period	\$	109.8	\$	85.0	\$	24.8

#### Cash Flows from Operating Activities

We used less cash for operating activities for the nine months ended September 30, 2024 compared to the same period in the prior year, primarily due to an improvement in core operations which drove a 13% increase in revenues and an 8% decrease in expenses as a percentage of revenue, excluding non-cash expenses for goodwill and long-lived asset impairment charges and accrued legal settlements. In the nine months ended September 30, 2023, we received \$16.3 million in tenant improvement allowance reimbursements that did not reoccur during the nine months ended September 30, 2024.

## Cash Flows from Investing Activities

The decrease in cash flows used in investing activities for the nine months ended September 30, 2024 compared to the same period in the prior year was primarily due to the \$94.7 million decrease in cash flows from maturities and sales of marketable investment securities in the current period, partially offset by a \$37.8 million decrease in capital expenditures in the current period in connection with the completion of the build-out of new facilities in the prior year.

#### Cash Flows from Financing Activities

The decrease in cash flows used in financing activities for the nine months ended September 30, 2024 compared to the same period in the prior year was primarily due to proceeds of \$40.0 million under the ABL Facility in the prior year period.

# Effects of Inflation

While inflation continues to return to more moderate levels in 2024, inflation has had, and may continue to have, an impact on the labor costs we incur to attract and retain qualified personnel, costs to generate sales and produce testing results, and costs of laboratory supplies. Inflationary costs have impacted our profitability and may continue to adversely affect our business, financial condition and results of operations. In addition, increased inflation has had, and may continue to have, an effect on interest rates. An increase in interest rates in the future may adversely affect our borrowing rate and our ability to obtain, or the terms under which we can obtain, additional funding.

#### **Critical Accounting Estimates**

Critical accounting estimates are those policies which are both important to the presentation of a company's financial condition and results and require management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. For a further discussion of our critical accounting estimates, see our Annual Report on Form 10-K filed with the SEC on February 28, 2024. No significant changes to our accounting policies took place during the three months ended September 30, 2024.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks in the ordinary course of our business. These risks primarily relate to interest rates and foreign currency exchange risks.

We are exposed to interest rate risk primarily through borrowings under our ABL Facility. Our ABL Facility has a variable interest rate based on the Prime Rate, the NYFRB Rate, or the Secured Overnight Financing Rate (SOFR). An incremental change in the borrowing rate of 100 basis points would increase or decrease our annual interest expense by \$0.4 million based on our \$40.0 million debt outstanding on our ABL Facility as of September 30, 2024.

We have been and may continue to be exposed to fluctuations in foreign currencies with regard to certain agreements with service providers. While our expenses are predominantly denominated in U.S. dollars, approximately 8% of our revenues for the nine months ended September 30, 2024 are denominated in other currencies, primarily in Japanese yen. A hypothetical 10% change in the value of the Japanese yen relative to the U.S. dollar would result in a 1% change in our revenues. Although we also have certain operations denominated in euros and Swiss francs, among other currencies, those operations are subject to less overall market risk due to the revenues and expenses being denominated in the same currency. We do not currently utilize hedging strategies to mitigate foreign currency risk.

#### Item 4. Controls and Procedures

## **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures, or Disclosure Controls, within the meaning of Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended, or the Exchange Act. Our Disclosure Controls are designed to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act, such as this Quarterly Report on Form 10-Q, is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Our Disclosure Controls are also designed to ensure that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating our Disclosure Controls, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily applied its judgment in evaluating and implementing possible controls and procedures.

As of the end of the period covered by this Quarterly Report on Form 10-Q, we evaluated the effectiveness of the design and operation of our Disclosure Controls, which was done under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer. Based on the evaluation of our Disclosure Controls, our Chief Executive Officer and Chief Financial Officer have concluded that, as of September 30, 2024, our Disclosure Controls were effective to provide reasonable assurance that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time period specified in the SEC's rules and forms and is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

## **Changes in Internal Controls**

There were no changes in our internal control over financial reporting that occurred during the three months ended September 30, 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



## **PART II - Other Information**

#### Item 1. Legal Proceedings.

For information regarding certain current legal proceedings, see Note 13, "Commitments and Contingencies" in the notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

#### Item 1A. Risk Factors.

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the risk factors and other cautionary statements described under the heading "Item 1A. Risk Factors" included in Part I of our Annual Report on Form 10-K filed with the SEC on February 28, 2024, "Item 1A. Risk Factors" included in Part II of our Quarterly Report on Form 10-Q filed with the SEC on May 8, 2024 and this Quarterly Report on Form 10-Q, which could materially affect our business, financial condition or future results. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect our business, financial condition or future results. There have been no material changes in our risk factors from those described in our Annual Report on Form 10-K filed with the SEC on February 28, 2024, and our Quarterly Report on Form 10-Q filed with the SEC on May 8, 2024, and our Quarterly Report on Form 10-Q filed with the SEC on February 28, 2024, and our Quarterly Report on Form 10-Q filed with the SEC on February 28, 2024, and our Quarterly Report on Form 10-Q filed with the SEC on February 28, 2024, other than the updates to the risk factors set forth below. We may disclose changes to risk factors or additional risk factors from time to time in our future filings with the SEC.

# If the government and other third-party payors fail to provide coverage and adequate payment for our existing and future tests, if any, our revenue and prospects for profitability will be harmed.

In both domestic and foreign markets, sales of our tests or any future tests will depend in large part upon the availability of reimbursement from third-party payors. Such third-party payors include state and federal health care programs such as Medicare, managed care organizations, other private health insurers and other organizations. These third-party payors are increasingly attempting to contain health care costs by demanding price discounts and limiting both coverage regarding which tests they will pay for and the amounts that they will pay for existing and new tests. We have experienced coverage limitations and price reductions for many of our products, including for our GeneSight Psychotropic Mental Health Medication Test, and we may continue to experience future coverage limitations and price reductions from the Centers for Medicare & Medicaid Services, managed care organizations, and other third-party payors. We do not receive reimbursement from third-party payers or payment from patients for many of the tests we perform. The fact that a test has been approved for reimbursement in the past, for any particular indication or in any particular jurisdiction, does not guarantee that such a test will be approved or remain approved for reimbursement, that the reimbursement amount approved for such test will not be reduced in the future, or that similar or additional tests will be approved for reimbursement in the future. For example, on November 1, 2024. UnitedHealthcare updated its medical policy for pharmacogenetic testing to no longer provide coverage for certain multi-gene panel pharmacogenetic tests, including our GeneSight test, under its commercial and individual exchange benefit plans, effective January 1, 2025. We recognized approximately \$40.0 million in revenue for GeneSight volume from UnitedHealthcare under these commercial and individual exchange plans during the last twelve months ended September 30, 2024. While we are still assessing the full impact of UnitedHealthcare's change in its GeneSight coverage policy, including our ability to offset the loss in GeneSight coverage, we anticipate that this change will negatively impact revenue in fiscal year 2025 and thereafter. While we intend to continue our engagement with UnitedHealthcare regarding its decision to change its GeneSight coverage policy, there is no guarantee that our efforts will be successful or that our GeneSight test will be covered by UnitedHealthcare in the future. If unchanged, UnitedHealthcare's updated medical policy for these plans will prevent us from sustaining previous GeneSight revenue or profitability levels and may materially and adversely affect our business and financial results as a whole and could lead to coverage changes in other UnitedHealthcare plans and at other payors. Moreover, there can be no assurance that any new tests we have launched or may launch will be reimbursed at rates that are comparable to the rates that we historically obtained for our existing product portfolio. As a result, third-party payors may not cover or provide adequate payment for our current or future tests to enable us to maintain past levels of revenue or profitability with respect to such tests. Further, third-party reimbursement might not be available to enable us to maintain price levels sufficient to realize an appropriate return on investment in product development.



In addition, under the Protecting Access to Medicare Act of 2014 (PAMA), Medicare reimbursement for any given test is based on the weighted-median of the payments made by private payors for such test, rendering private payor payment levels even more significant. As a result, future Medicare payments may fluctuate more often and become subject to the willingness of private payors to recognize the value of tests generally and any given test individually. Since December 2019, Congress has passed a series of laws to modify PAMA's statutory requirements related to the data reporting period and phase-in of payment reductions under the Medicare's Clinical Laboratory Fee Schedule (CLFS) for clinical diagnostic laboratory tests (CDLTs) that are not advanced diagnostic laboratory tests (ADLT). Most recently, the Further Continuing Appropriations and Other Extensions Act of 2024 (Pub.L. 118-22, enacted on November, 16, 2023) further delayed the reporting requirement as well as the application of the 15% phase-in reduction. Under these statutory provisions, the next data reporting period for CDLTs that are not ADLTs will be January 1, 2025 through March 31, 2025. The same series of laws modified the phase-in of payment reductions resulting from private payor rate implementation so that a 0.0 percent reduction limit was applied for calendar years 2021 through 2023, as compared to the payment amounts for a test the preceding year. The Further Continuing Appropriations and Other Extensions Act of 2024 further applied a 0.0 percent reduction limit for calendar year 2024. Consequently, payment may not be reduced by more than 15 percent per year for calendar years 2025 through 2027 as compared to payment amount established for a test the prior year. Any declines in average selling prices of our products due to pricing pressures may have an adverse impact on our business, results of operations and financial condition.

Third-party payors may also impose prior authorization requirements, dispute our billing or coding and may decide to deny payment or recoup payment for testing that they contend to have been not medically necessary, against their coverage determinations, or for which they have otherwise overpaid, and we may be required to change our revenue estimates for previously delivered tests or refund reimbursements already received. We have also experienced delays or denials of coverage for failure to adequately comply with procedural requirements imposed by third-party payors to obtain reimbursement. When a third-party payor denies payment for testing, we often are not able to collect payment from the patient, and therefore, we do not receive any payment from our testing. We also periodically receive and respond to requests for recoupment from third-party payors in the ordinary course of business. If a third-party payor successfully proves that payment for prior testing was in breach of contract or otherwise contrary to law, they may recoup payment, which amounts could be significant and would impact our results of operations. We may also continue to negotiate and settle with third-party payers in order to resolve allegations of overpayment.

As part of our revenue recognition process, we estimate the expected amount of consideration to be received from our tests using all the information (historical, current, and forecast) that is reasonably available to identify possible consideration amounts. The estimate of revenue is affected by, among other factors, changes in payor mix, payor collections, current customer contractual requirements, experience with collections from third-party payors, and changes in medical policies. We have experienced, and may continue to experience, positive and negative changes in our revenue estimates for previously delivered tests as a result of third-party payors disputing our bills or denying payment for tests that we have performed or from changes in the estimated transaction price due to contractual adjustments, obtaining updated information from payors and patients that was unknown at the time the performance obligation was met and settlements with third-party payors. While we believe our revenue recognition process is reasonable and performed in accordance with applicable accounting standards, we cannot guarantee that our revenue estimates for our tests will be accurate or equal the amount of cash actually collected or that we will not continue to recognize positive or negative changes in our revenues for tests performed in prior periods. For example, we have one third-party payor that represents 19% and 12% of our total accounts receivable balance as of September 30, 2024 and December 31, 2023. If the actual amount of cash collected differs from our current estimates, our revenue may be materially impacted.

Third-party payors, such as commercial health insurers and government payors and programs, may also adopt requirements, programs or policies that may restrict or adversely affect our business. For example, in September 2022, the California Department of Public Health (CDPH) promulgated certain regulatory amendments to the California Prenatal Screening (PNS) Program that made the PNS Program the exclusive means of obtaining cfDNA trisomy screening in California. These regulatory amendments set a price that participating laboratories would receive for each cfDNA test that was substantially lower than laboratories had previously charged, and prohibited laboratories that did not contract with CDPH from participating in the PNS Program and from offering or performing cfDNA trisomy screening in California. As we are not a participating laboratory under the PNS Program, we would have been prohibited from offering or performing our Prequel screening test in California. On September 16, 2022, we filed jointly with Laboratory Corporation of America Holdings (Labcorp) a writ petition in the Superior Court of the State of California, County of San Francisco, against the CDPH and its Director challenging CDPH's ability to make the PNS Program the exclusive means of obtaining cfDNA trisomy screening in California. On September 16, 2022, we also moved jointly with Labcorp for a preliminary injunction to enjoin the implementation and enforcement of the new exclusivity regulation. On November 2, 2022, the Superior Court granted our motion for a preliminary injunction, which allowed us to continue to offer our Prequel screening test in California. On December 17, 2022, we filed jointly with Labcorp a motion for judgment on our writ, through which we sought a permanent injunction to enjoin the implementation and enforcement of the new exclusivity regulation. On April 28, 2023, the Superior Court issued an order granting our motion for a permanent injunction to enjoin the implementation and enforcement of the new exclusivity regulation. On June 1, 2023, the Superior Court issued a final judgment and writ of mandate enjoining the implementation and enforcement of the new exclusivity regulation. The CDPH did not file a notice of appeal. As a result of the foregoing, we expect to continue to be able to offer and perform our Prequel screening test in California. However, the possibility that we might not be able to continue to offer our Prequel screening test in California had a chilling effect on sales of our Prequel screening test in California.

U.S. and foreign governments continue to propose and pass legislation designed to reduce the cost of health care. For example, in some foreign markets, the government controls the pricing of many health care products. We expect that there will continue to be federal and state proposals to implement governmental controls or impose health care requirements. In addition, the Medicare program and increasing emphasis on managed care in the United States will continue to put pressure on product pricing. Cost control initiatives could decrease the price that we would receive for any tests in the future, which would limit our revenue and profitability.

# Impairment in the value of our goodwill or other intangible assets could have a material adverse effect on our operating results and financial condition.

We record goodwill and intangible assets at fair value upon the acquisition of a business. Goodwill represents the excess of amounts paid for acquiring businesses over the fair value of the net assets acquired. Goodwill and indefinite-lived intangible assets are evaluated for impairment annually, or more frequently if conditions warrant, by comparing the carrying value of a reporting unit to its estimated fair value. Intangible assets with definite lives are reviewed for impairment when events or circumstances indicate that their carrying value may not be recoverable. Declines in operating results, divestitures, sustained market declines and other factors that impact the fair value of a reporting unit, such as the anticipated loss of future revenue from our Pharmacogenomics reporting unit, which unit accounted for approximately 42.3% of our total recorded goodwill at September 30, 2024, as a result of UnitedHealthcare's decision to no longer provide coverage for our GeneSight test under its commercial and individual exchange benefit plans, could result in an impairment of goodwill or intangible assets and, in turn, a charge to net income. Any such charges could have a material adverse effect on our results of operations or financial condition.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

#### **Issuer Purchases of Equity Securities**

None.

## Item 3. Defaults Upon Senior Securities.

None.

## Item 4. Mine Safety Disclosures.

Not applicable.



# Item 5. Other Information.

# **Rule 10b5-1 Trading Plans**

During the quarter ended September 30, 2024, none of our directors or executive officers adopted, modified or terminated any contract, instruction or written plan for the purchase or sale of our securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any "non-Rule 10b5-1 trading arrangement" (as defined in Item 408 of Regulation S-K).

# Item 6. Exhibits.

31.1	Certification of Chief Executive Officer pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Furnished).
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.

104 The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2024 has been formatted in Inline XBRL.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MYRIAD GENETICS, INC. Date: November 8, 2024 By: /s/ Paul J. Diaz Paul J. Diaz President and Chief Executive Officer (Principal executive officer) Date: November 8, 2024 By: /s/ Scott J. Leffler Scott J. Leffler Chief Financial Officer (Principal financial officer) Date: November 8, 2024 By: /s/ Natalie Munk Natalie Munk Chief Accounting Officer (Principal accounting officer)

# SARBANES-OXLEY SECTION 302(a) CERTIFICATION

I, Paul J. Diaz, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Myriad Genetics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2024

By: /s/ Paul J. Diaz Paul J. Diaz President and Chief Executive Officer (Principal Executive Officer)

# SARBANES-OXLEY SECTION 302(a) CERTIFICATION

I, Scott J. Leffler, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Myriad Genetics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2024

By: /s/ Scott J. Leffler Scott J. Leffler

Chief Financial Officer (Principal Financial Officer)

## Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), each of the undersigned officers of Myriad Genetics, Inc., a Delaware corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

The Quarterly Report on Form 10-Q for the quarter ended September 30, 2024 (the "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 8, 2024

By: /s/ Paul J. Diaz Paul J. Diaz President and Chief Executive Officer Principal Executive Officer Date: November 8, 2024

By: /s/ Scott J. Leffler Scott J. Leffler

Chief Financial Officer Principal Financial Officer